

# INDIAN INSTITUTE OF BANKING & FINANCE

XLRI, XAVIER SCHOOL OF MANAGEMENT



# LEADERSHIP DEVELOPMENT PROGRAMME FOR BANKS/FIs



**EMPOWERING THE LEADER IN ALL OF US** 



### OBJECTIVE

TRANSFORMING GOOD MANAGERS IN BANKS INTO EFFECTIVE LEADERS, WITH A HUMAN CENTRIC APPROACH

#### PEDAGOGY

LECTURES BY EMINENT FACULTIES OF XLRI & IIBF, CASE STUDIES, GROUP DISCUSSION, ROLE PLAYS

#### TARGET GROUP

OFFICERS IN BANKS/FINANCIAL INSTITUTIONS (5 YEARS OF WORK EXPERIENCE IS DESIRABLE)

#### DURATION

6 WEEK (PROGRAM WILL BE HELD DURING SATURDAYS & SUNDAYS - 6 HOURS PER WEEK IN VIRTUAL MODE)

### ASSESSMENT

A POST TRAINING ONLINE ASSESSMENT FOR CERTIFICATION

## CERTIFICATION

CERTIFICATE TO THE SUCCESSFUL CANDIDATES WILL BE ISSUED JOINTLY BY XLRI & IIBF

#### PROGRAMME FEE

RS. 50,000/- + GST PER PARTICIPANT (VIRTUAL MODE)



LEARNING MODULES READY TO RAISE YOUR LEADERSHIP CAPACITY		
Day 1	Analysis of the Business Environment of Banks (Scanning Micro and Macro Environment of the Banking Sector)	Adapting to the Changes in the Banking Sector (Anticipate, Assess, & Respond to strategic changes, competition, and consumer preferences)
Day 2	People, Process and Performance (Understand Strategies, Systems, and Processses and their inter-play for organisational excellence)	Environment, Sustainability & Governance (ESG) (Broader environmental, Social and Climate Landscape and Implications for the investors, and customers)
Day 3	Effective Communications Skills in Organisational Context (Connect, Communicate, Build Relationships)	Leading Teams for High Performance (Working Together, Motivate & Promote Collaborations)
Day 4	Leadership Excellence (Understand Style, Strength and Strategy of a Leader including Negotiation and Conflict Resolution Skills)	Effective Decision Making and Problem Solving Skills (Design, Direct, and Change to your Advantage)
Day 5	Awareness of Self and Interpersonal Skills (Understand Mood, Motivation, Temperament and Attitude)	Customer-Centric Approach (Understand Customer, Market, and Competition)
Day 6	Ethics and Morality (Moral Analysis, Judgment and Action)	Personal Effectiveness (Balancing Work, Home, and Organizational Pursuits)

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