



INDIAN INSTITUTE OF BANKING & FINANCE

(ISO 21001:2018 Certified)

Three days training programme (in virtual mode)

From 10th June 2026 (Wednesday) to 12th June 2026 (Friday)

on

“Trade Finance”

(for Commercial Banks, Small Finance Banks, Co-operative banks, RRBs, NBFCs & FIs)



Last Date of Nominations – 08th June 2026 (Monday)

“Individuals can also register for the programme at their own cost”

*Programme Co-Ordinator: Mr. Anand Mohan,
Faculty, IIBF
Mail ID: Fm.trg3@iibf.org.in*

**Indian Institute of Banking & Finance,
Kohinoor City, Commercial II, Tower 1, 3rd floor,
Off LBS Marg, Kiroli Road,
Kurla (W), Mumbai – 400070.
Website: www.iibf.org.in**

Three-day online training program from 10th June 2026 till 12th June 2026 in “TRADE FINANCE” for Branch Heads & Credit Officers” of Commercial Banks, Cooperative Banks, Small Finance Banks, Regional Rural Banks, NBFCs & Fis

BACKGROUND

During its 98 years of functioning, IIBF has emerged as a premier Institute in banking and finance education for professional bankers and aspiring candidates choosing banking as career. Considering the emerging requirements of the bankers in the ever-changing dynamic environment, IIBF started conducting training programmes for bankers in select areas. IIBF has setup world class training facilities at its Leadership centre in Mumbai.

Trade Finance is the most growing credit & banking segment in Commercial Banks/ NBFCs/Fis/ Coop. Banks. There are lending opportunities available for Banks/FIs. Hence there is demand for a training program for Bankers in Trade Finance.

PURPOSE & OBJECTIVE:

To provide Training Program (in virtual mode) for bankers for upskilling them in Trade Finance Working Capital, Structured trade finance, Forex business in trade finance, Export Finance, Trade Receivables, Trade regulations, Risk Management in Trade Finance, Prevention of Frauds in Foreign Trade. With a view to cater to the needs of large number of banking professionals in Junior, Middle & Senior Management level, we have designed this Training-cum-Certification Programme in this area.

TARGET GROUP:

- Bankers at Junior, Middle, Senior management level in Commercial Banks-Public Sector as well as Private Sector Banks, SFBs, Cooperative Banks, NBFCs & FIs, working in Branches / Controlling Offices handling Trade Finance/ Forex/Credits/Remittances, Risk Management, Delivery channels and other areas.
- Newly posted & existing Trade Finance / Forex/ Credit handling officers
- Officers likely to be posted in Sales/Marketing of Bank's Products in Trade Finance/Forex/Credit/Other Trade Finance Products
- Recently promoted & posted Branch Heads, Sales Teams, officers etc for such products

TRAINING METHODOLOGY:

- Intensive discussion & interaction in virtual mode on each topic as given below with help of case-studies & exercises.
- The sessions will be handled by experienced faculties and experts.
- After completion of the online training, a Post-Training Evaluation will be conducted and Certificate of successful completion of the training program will be issued
- The programme is blended with pre-training reading materials, Case Studies & 3- day virtual training.

CONTENT OVERVIEW:

- ❖ Overview of Trade Finance, Foreign Trade and Foreign Exchange Business in India
- ❖ Overview of Current Regulations
- ❖ Territory Management & Opportunity Identification
- ❖ Trade Finance and Working Capital Management
- ❖ Trade Receivables
- ❖ Structured Trade Finance (STF)
- ❖ Financing Exports - Export of goods & services
- ❖ Standard examination of Documents, Discussion on Bill of Lading, Other transport Documents,
- ❖ SWIFT in LC Operations
- ❖ Recent RBI Directions on NFB Business & Methods of Payments,
- ❖ Foreign Exchange Markets
- ❖ Trade Regulatory relating to Import of Goods and Services
- ❖ Trade Credits- Buyer's Credit, Supplier's Credit, ECB
- ❖ Risk Management in Trade Finance
- ❖ Prevention of Frauds in Foreign Trade

DURATION

3 Days from 10th to 12th June 2026. Timings: 10:00 am to 5:30 pm.

FEE

- **Rs. 7500/- per participant plus GST @ 18% i.e. 8850/- per participant for the entire 3-days**

Officers in in Commercial Banks, Small Finance Banks, Cooperative Banks, Regional Rural Banks , NBFCs & FIs can self- nominate also.

Last Date of Nominations – 08th June 2026

Programme fees may be remitted to the credit of Institute's account with State Bank of India, details of which are given below:

- ✓ Account in the Name of : **Indian Institute of Banking & Finance**
- ✓ Name of the Bank branch : **State Bank of India, Vidya Vihar Branch**
- ✓ Account no : **36919200263 (Savings A/c)**
- ✓ IFSC code : **SBIN0011710**
- ✓ PAN No : **AAATT3309D**
- ✓ GST TIN ID : **27AAATT3309D1ZS for Maharashtra**

For further details and nomination kindly contact:

Mr. Anand Mohan, Programme Coordinator & Faculty Mobile: 8334836555 Email: fm.trg3@iibf.org.in	Mr. LVR Prasad, Director (Training), Phone: +91-22-68507004, Mobile: 96504 33118 Email: dir.trg@iibf.org.in
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NOMINATION FORM for BANKS/FIs

Programme Title: " Trade Finance"
Date: 10th to 12th June 2026
Programme Type: Online Mode

LIST OF PARTICIPANTS NOMINATED:

Sl. No	Name (Mr./Ms./Mrs.)	Designation	Branch/ Office	Mobile No.and Land Line No.	E-mail (PERSONAL AND OFFICIAL MAIL ID BOTH)
1					
2					
3					
4					
5					

Bank/Organisation: _____

Address: _____

_____ Pin Code: _____

GST No.: _____

Phone: _____ Fax: _____ E-mail: _____

FEES: As per Brochure

Programme fees may be remitted to the credit of Institute's account with State Bank of India, details of which are given below:

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NOMINATION FORM for SELF-SPONSORED CANDIDATES

Programme Title: " Trade Finance"
Date: 10th-12th June 2026
Programme Type: ONLINE MODE

Details of nomination:

Sl. No	Name (Mr./Ms./Mrs.)	Designation	Contact No. (Mobile)	E-mail (PERSONAL)	UTR NUMBER
1					

Bank/Organisation: _____

Address: _____

Pin Code: _____

Phone: _____ Fax: _____ E-mail: _____

FEES: As per Brochure

Programme fees may be remitted to the credit of Institute's account with State Bank of India, details of which are given below:

- ✓ Account in the Name of : Indian Institute of Banking & Finance
- ✓ Name of the Bank branch: State Bank of India
- ✓ Account no: 36919200263 (Savings A/c) IFSC code: SBIN0011710
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